



Company : AOS Studley
Occupation : Executive Vice President
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Professional Expertise

- Since 2006: AOS Studley, Tenant Rep leader in Europe, headcount 400 , 10 fully-owned subsidiaries, annual revenues € 70 millions, ownership Managers (52%) & Studley (48%)
 - Head of Business Development Group
 - Head of Business Unit Retail: tenant rep missions
 - 2006: General Manager AOS France
- 2004 – 2006 : Head of Investments at GE Commercial Finance Real Estate France Investment strategy, market coverage , sourcing and execution of deals: Tender offers on assets and share deals, Sales & Leaseback, Development, Investment in Funds, Joint Ventures – office buildings, light industrial and storage buildings, stores and commercial centers
- 1993 – 2004 : Head of Real Estate and Risk Manager at Pinault - Printemps - Redoute Group: investment Headquarters logistical platforms, renovation supervisory control and retail outlets opening, active externalization
- 1989 – 1993 : Head of Mergers & Acquisitions at Pinault-Printemps- Redoute Group (Printemps, FNAC, Surcouf, Conforama, La Redoute, Finaref, Rexel, Guilbert, Gucci, Yves Saint Laurent)
- 1988 – 1989 : Mergers & Acquisitions at Marceau Investissements
- 1983 – 1988 : Mergers & Acquisitions - Paris / New York at JP Morgan

Formation et diplômes

HEC 1983 (International Programm in New York University & Cologne)
Financial Analyst (SFAF) 1990
Chartered Surveyor (MRICS) 2004

Languages

English (fluent), German (Academic)

Select experience

Client	Localisation	Perimeter of AOS mission	Size
Costco	multiple locations Retail	National representation / Expansion	50 000 m ² n.a.
La City	multiple locations Retail	Consulting / Lease Renewal	70 stores n.s.
PAI	Paris Office	Refurbishing, space planning & tranfers	2 500 m ² n.a.
L'Oréal	Paris- Geneva- Brussels Office	Refurbishing, space planning & tranfers	15 000 m ² n.a.
Groupama	Paris Region Office	Refurbishing, space planning & tranfers	160 000 m ² n.s.
Bolloré	Troyes Factory & land	Disposition	80 000 m ² € 2 millions
Technicolor	Rennes R&D Center	Build-to-Suit Relocation & financing	18 000 m ² € 45 millions
Intermarché	3 000 locations Retail	Strategic Planning & Organisation	n.s. n.s.
Gentleman Farmer	Lognes - Paris Region Warehouse	Build-to-Suit Relocation & financing	6 000 m ² € 3 millions
Rézidor	10 locations Hotel	Lease renewal / Portfolio Strategic Planning	54 000 m ² n.a.
Kiabi	multiple locations Retail	Strategic Planning & Organisation	n.s. n.s.
Cyrrillus	Parly - Paris Region Retail	Sale & leaseback	350 m ² € 8 millions
FNAC	Ivry - Paris Region Office	Relocation	16 000 m ² n.s.
La Redoute	multiple locations Retail	Disposition / Lease Termination	9 major stores € 12 millions
GA	Toulouse Office & activity	Acquisition - share deal	350 000 m ² € 350 millions
Conforama France	multiple locations Retail	Sale & leaseback	50 000 m ² € 60 millions
FNAC	Wissous - Paris Region Warehouse	Built-to-Suit	30 000 m ² € 50 millions
Conforama Suisse	multiple locations Retail	Sale & leaseback	75 000 m ² € 70 millions
Printemps	Vélizy - Paris Region Retail	Sale & leaseback	35 000 m ² € 80 millions
Finaref Headquarters	Roubaix Office	Restructuring, Sale & leaseback	30 000 m ² € 22 millions
La Redoute Headquarters	Roubaix Office	Restructuring & financing	54 000 m ² € 30 millions
Pinault-Printemp-Redoute	Clichy - Paris Region Office	Disposition - share deal	30 000 m ² € 115 millions
Prenatal	multiple locations Retail	Acquisition	37 stores € 15 millions
Pinault-Printemp-Redoute	Paris Office	Relocation	4 000 m ² n.s.
Printemps de l'Homme,	Paris Retail	Sale & leaseback	25 000 m ² € 150 millions
Pinault-Printemp-Redoute	Sèvres - Paris Region Office	Acquisition, financing & refinancing	8 000 m ² € 40 millions
Hotel Le Montvallon	Méribel Hotel	Disposition	70 rooms + 2 restaurants € 15 millions